



Let's grow together!

See how partnering with G&A can help you deliver more value to your current clients and access an additional revenue stream.

How You Get Paid



Help schedule a meeting with a G&A Business Advisor, then assist in the relationship nurturing/data gathering process for qualified opportunities



Your clients get the value of an insurance expert (**you**) and employment strategy experts (**G&A**)



G&A pays you a % of PEO GM
+

Open Market Solution
You keep the health commissions

or

G&A Master Plan

G&A pays you health commission on par with current commission rates

We're a different kind of PEO partner.

G&A Partners has been a leader in the professional employer organization (PEO) industry for 20+ years, and currently serves more than **40,000 worksite employees** and **1,000 clients**—making G&A one of the largest privately held PEOs in the nation.

But unlike most PEOs, we work directly *with* brokers to deliver our turnkey HR, benefits and payroll solutions.

Benefits of joining the G&A Referral Partner Network:

- **Tremendous buying power** for your clients on HR technology, employee benefits, workers' compensation, etc.
- The ability to help your **clients improve their profitability** while you gain access to an **additional revenue stream** for the life of the account.
- A contractual relationship with G&A Partners helps you **protect your book of business** from other PEOs and brokers.
- The opportunity to **enhance current client relationships** and establish yourself as a true trusted advisor.

G&A Partners + Blue Cross and Blue Shield of Illinois

G&A Partners is pleased to offer a health insurance plan through Blue Cross and Blue Shield of Illinois that provides its clients with access to rich benefit options and one of the nation's largest provider networks at competitive rates.



**BlueCross BlueShield
of Illinois**

To learn more, visit www.gnapartners.com/referral-partners or call **1-866-927-6203** to speak with a G&A Business Advisor.