

Humana Reduces It's Dental Rate by 10% Effective 3/1/09 in Chicagoland

Our new business PPO dental rates have been reduced 10% in Cook, DuPage, Kane, and Lake counties. Let's make the most of this opportunity and maximize our dental sales. Please re-visit any viable 3/1 and 4/1 quotes that were generated prior to 2/7, and have them re-run if you think Humana would be a good fit. Please note that you can realize substantial savings off of the 100/80/50 traditional plan, by quoting the 100/90/60 in network / 100/80/50 out of network PPO plan using the \$50/\$150 deductibles. In comparison, the savings with this plan approaches 20% over the traditional plan using either MAF or INFS out of network reimbursement.