





# Your Strong Foundation

Medicare solutions from a company your clients trust.

Mutual of Omaha has been an industry leader in offering products and services to Medicare-eligible customers for nearly 60 years. We issued our first Medicare supplement policy in 1966, the same year that Original Medicare benefits began. Today, you can also offer your senior-age clients dental solutions and prescription drug plans to help meet their needs.

See below for more details about our Medicare Solutions portfolio of products and how recommending the right coverages for your clients can help you build a strong sales foundation.

			
<p><b>Medicare Supplement</b></p> <p><b>Plan G</b> <b>High Deductible Plan G</b> <b>Cost-sharing Plan N</b></p> <ul style="list-style-type: none"> <li>7%, 10% or 12% household discount (available in most states)</li> <li>No policy fees</li> <li>Anniversary rating with just one adjustment per year</li> <li>12-month rate guarantee</li> <li>Rates based on age at current birthday*</li> <li>Clients pick the day to pay their renewal premiums</li> </ul>	<p><b>Dental Insurance**</b></p> <p><b>Mutual Dental Preferred<sup>SM</sup></b> <b>Mutual Dental Protection<sup>SM</sup></b></p> <ul style="list-style-type: none"> <li>Option of \$1,500, \$3,000 or \$5,000 annual maximum benefit</li> <li>No waiting period</li> <li>20% coinsurance benefit for major services on day one then 50% after year one</li> <li>15% multi-policy dental discount available</li> <li>400,000+ dental provider locations</li> <li>Optional vision rider available</li> </ul>	<p><b>Dental Savings Plan***</b></p> <p><b>Dental Savings Plan</b></p> <ul style="list-style-type: none"> <li>Access to a nationwide network of dental providers (in most states)</li> <li>Savings of 5%-60% off common dental procedures and services</li> <li>Services available immediately. No claims filing, deductibles or annual maximums</li> <li>\$99 annual fee or monthly payment option (Add household members for an additional cost)</li> </ul>	<p><b>Prescription Drug Plans</b></p> <p><b>Mutual of Omaha Rx<sup>SM</sup> (PDP) Essential</b> <b>Mutual of Omaha Rx<sup>SM</sup> (PDP) Plus</b> <b>Mutual of Omaha Rx<sup>SM</sup> (PDP) Premier</b></p> <ul style="list-style-type: none"> <li>We offer plans that are designed to meet a wide range of coverage scenarios</li> <li>Highlights include plans with affordable premiums and copays, and plans with broad formularies that cover the medications that matter most to our members</li> <li>Our extensive preferred network includes: CVS, CVS-Target, Walmart as well as local and regional pharmacies</li> </ul>

\*Some states are community rated

\*\*Product benefits and multi-policy discount are not available in all states.

\*\*\*This plan is not insurance and is not intended to replace health insurance. For producer use only. Not for use with general public.



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## The Tools You Need

As a Mutual of Omaha producer, you have access to tools and resources to help you grow and manage your business.

- Direct access to Med supp underwriters
- Mobile quote app for Med supp and dental
- Find a complete list of the in-force policies you have sold with the Book of Business download
- Online case monitoring to help you manage your business
- Sales support team dedicated to your success
- The e-App storefront technology makes cross-selling Med supp, dental, and PDP easy



## Sky High Rewards

You deserve to be rewarded for your hard work and sales excellence. When you place business with Mutual of Omaha, you can earn rewards, such as:

- Med Supp Broker Bonus program
- Marketing credits to use like cash
- For those high achievers, you can earn a trip to Barcelona, Spain in 2024 through Mutual Sales Leaders!



## Finishing Touches

Clients want more than just a great plan at a fair rate. As a thank you for being a Mutual of Omaha customer, your clients receive added features and benefits at no cost, such as:

- Mutually Well fitness and wellness program
- Amplifon hearing health program
- EyeMed vision discount
- Discounts on Aloe Care Health in-home medical alert system and 24/7 monitoring support
- Discounts on Garmin smartwatches and fitness trackers
- Discounts on useful products, services, retail and restaurants after purchase

Mutually Well, Amplifon and EyeMed can be discussed pre-sale with state limitations. Aloe Care, Garmin and Access Perks discounts cannot be discussed pre-sale.

\*Availability varies

### We're here for you

[mutualofomaha.com/sales-professionals](https://mutualofomaha.com/sales-professionals)  
800-693-6083